



Frontier Partner Program Frequently Asked Questions

Contact a Channel Manager

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Who are your Master Agents?

We are proud to work with a handful of preferred Master Agents who have proven time and again to be the best in the industry.

What is your sales process?

We've enhanced our quotes and orders process to make it easy for our partners. Simply send an email to our Agent Quotes and Orders Team (AQO Team) at revana@ftr.com or call 855.671.7847.

What's the compensation plan for your Agent Program?

We compensate based on a network agreement and a residual compensation model with an Evergreen clause. For network services, Agents are paid on net new MRR for new logos and existing accounts. Additionally, we allow for a 1-time bonus payout on CPE sales. For further details on all of this, please contact your Master Agent or one of our experienced Channel Managers.

We handle all compensation through a handful of preferred Master Agents and are proud to offer an industry-competitive rate. For your specific commission payout percentage, please reach out to your Master Agent.

How long does it take to onboard?

Using our Master Agent model, which is the fastest way to on-board, you will be selling within a matter of days! Your specific timeline, of course, depends on the Master Agent's program.

Visit us online:
agents.frontier.com