# RACE TO BX

# Earn up to 3X MRR selling Frontier DIA and Ethernet Solutions

### **REGISTER HERE**





**Sales location** enables 3X MRR

Top 3 Sales or locations for the promotion period count Each location will count as a sale. A 3+ Multi-Site Deal automatically qualifies you for 3X MRR on the top 3 locations!

# **Minimum Qualifiers for SPIFF**

- Speed: 100MB and above
- Contract Length: 3yr or 5yr deals
- · DIA or Multi-Site Deal

 Individual salesperson registers for the SPIFF. You must register your sales to qualify

## **Terms and Conditions:**

- · Eligible Dates: 1/1/2023 2/28/2023
- · Only new circuit quote requests created and closed within eligible program dates qualify
- 3X MRR = 100MB or higher DIA circuits minimum 36-month term. Multi-Site or Individual Deals that add up to a total of 3 or more locations to qualify
- 2X MRR = 100MB or higher DIA Circuits minimum 36-month term. Multi-Site or Individual Deals that add up to 2 locations to qualify
- · 3 or more location Multi Site deals qualify at any speed

The maximum payout per salesperson is on their 3 highest MRR locations during the promotion period. If a Multi-Site deal exceeds 3 locations, the 3 highest MRR locations will be eligible for the SPIFF

